

Real Estate Vocabulary — Practice Sheet (B2)

Exercise 1: Gap-fill

Complete each sentence with the correct word from the box. You may need to change the form of the verb.

security deposit — mortgage — lease — zoning — staging — equity — foreclosure — curb
appeal — appraisal — counter-offer

1. The bank ordered an _____ to confirm the property's value before approving the loan.
2. After two years of repayments, they had built up significant _____ in the house.
3. The seller rejected €340,000 and made a _____ of €355,000.
4. Before putting the house on the market, they invested in fresh paint and gardening to improve its _____.
5. The landlord refused to return the _____ because of damage to the bathroom.
6. Their _____ stipulates a two-month notice period before leaving.
7. Unfortunately, they fell behind on payments and the property went into _____.
8. _____ regulations prevented them from opening a shop in the residential area.
9. They took out a 25-year _____ with a fixed interest rate.
10. The agent recommended _____ the living room to help buyers imagine themselves at home.

Exercise 2: Match the term to its definition

Draw a line (or write the letter) connecting each term to the correct definition.

Term	Definition
1. sublet	A. A small apartment where one room serves as living area, bedroom and kitchen
2. escrow	B. Furnishing a property to showcase its potential to buyers
3. studio	C. To rent out a leased property to another person
4. freehold	D. A neutral third-party account holding funds until conditions are met
5. staging	E. Full ownership of both the building and the land it stands on

Exercise 3: Complete the dialogue

A buyer is viewing a house with an estate agent. Fill in the gaps using vocabulary from the list.

Agent: The (1) *a* _____ *p* _____ is €400,000, but the owners are open to offers.
Buyer: I'd like to make an (2) *o* _____ of €380,000, subject to a structural (3) *i* _____.
Agent: That's below the price per square meter for this area, but I'll present it. If accepted, you'll pay a 10 % (4) *d* _____, and we'll hold the funds in (5) *e* _____ until closing.

Answer Key

Ex. 1: 1. appraisal, 2. equity, 3. counter-offer, 4. curb/kerb appeal, 5. security deposit, 6. lease, 7. foreclosure, 8. zoning, 9. mortgage, 10. staging. **Ex. 2:** 1–C, 2–D, 3–A, 4–E, 5–B. **Ex. 3:** 1. asking price, 2. offer, 3. inspection, 4. deposit, 5. escrow.